



FOR YOUTH DEVELOPMENT®
FOR HEALTHY LIVING
FOR SOCIAL RESPONSIBILITY

October 29, 2012

RA Parks

To whom it may concern:

In 2010, the YMCA of South Hampton Roads Association engaged in an agreement to purchase the products and services of Cavalier Inc. What we have received in the last two years has been so much more, we have received a true partner in business and a relationship that will endure much further than any business agreement can provide.

Cavalier has stream lined our products and purchases, offering competitive pricing and unparalleled logistic services. They have followed that up with education to our staff, which helps them perform their duties in the most efficient, cost effective way.

With their new certifications, they can bring further value to the association by developing processes and procedures, custom to each facility, educating and training our staff to clean for Health, reducing the threat of communicable diseases and viruses from spreading to the vast public customer base we service. Nothing could be more important than providing a healthier product to our customers, and Cavalier will allow us to do this.

Cavalier has also become one of our most generous donors to the, "We Build People Program", which provides scholarships and financial assistance to those who need it most in our community.

It is my pleasure to recommend Cavalier, Inc to you and your company, to provide you with the same products, services and relationships that they have built their name on. You will not be disappointed.

Yours truly,

R.A. Parks
Association Property Director
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Chesapeake, Va. 23320